Looking for a New Car at Mercedes-Benz of Tampa
Today we will go to a big store that sells cars.
Here is a story about looking at cars and buying cars.

There are lots of cars that are new, and some cars that are not new but are waiting for someone to buy them.

A new car has never belonged to someone else.

Used cars are not new. They belonged to someone else before now.

A new car has never belonged to someone else.
Some cars are outside, and some are inside.
Maybe we will all walk around and look at cars, or maybe Mom and Dad will walk around with the sales person. We may walk around a short time or we may walk around a longer time. We don’t know yet how long we will walk around.
The cars belong to the car store. They will be happy if we treat their cars respectfully so the cars will be clean and shiny for the people who buy them. What does respectfully mean?

Respectfully means we keep our hands clean when we are near the cars. We keep food and drinks away from the cars. We can sit gently in the cars, and look at all the nice things and keep our hands only on things that are OK to touch like the steering wheel. We will try not to touch the glass windows, or any buttons or switches.
Maybe we will go for a ride in a new car for a few minutes. This is called a “test drive.” It is not a test like we have at school. A test drive is trying the car to see if we like it. We might drive down the street and then drive back to the car store. A test drive means we did not buy the car yet, we are still looking. The test drive car is not our car. We will take it back after the test drive.
My mom or dad will go into a place called a consultation area to talk to the salesperson at the car store for some time. We do not know how many minutes they will talk.
While I am waiting, I can do things I like to do. Waiting will be OK. When waiting time is all done, we will go. When will waiting time be all done? After mom and dad and the salesperson are done talking. Sometimes we will wait for a few minutes, sometimes longer.
If we are buying a new car, Mom and Dad will have to sign a lot of papers. This may take some time. That waiting time will be longer.

I can enjoy my games or activities while Mom and Dad sign the papers.
If we buy a new car, maybe we can ride home in the new car today, or maybe another day soon. Sometimes the car store will get a new car all ready for us. This may take more than one day. It will be OK!

Maybe we will go home in our old car today. Maybe we will go home in a new car today, or another day.

It will be OK.

All done! Time to go now.
This story was created for
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